

September 2, 2021

## PRICE INCREASE ANNOUNCEMENT

We know that this year has been challenging for our industry and for you. We appreciate the work you do and for your support of Katabatic Manufacturing and our products.

Over the last many months, Katabatic Manufacturing has experienced unprecedented cost increases. These increases have resulted in higher priced raw materials, transportation, and packaging. To date, Katabatic Manufacturing has been absorbing all cost increases. Unfortunately, we are no longer able to do so and must pass along a price increase. We recognize price increases are challenging and take this necessary action seriously.

All orders shipped on or after September 7th, 2021 will be subject to the new pricing attached representing a 33-35% price increase. This will include orders in house. We will reach out to you over the next 1-2 weeks to review your outstanding orders and provide updated order acknowledgments.

Katabatic Manufacturing is committed to providing you with the most trusted products and the highest level of customer service. Thank you for being a loyal customer. We appreciate it.

If you have any questions, please feel free to reach out to us, we are here to help.

Sincerely,

Alison Raes

President